

# Solution Engineer, Imagery Solutions

## Core responsibilities

- » Provides customers with technical product advice and demo support
- » Prepares and performs detailed product demonstrations and prototyping
- » Supports the technical execution of marketing activities, including user conferences and webinars
- » Creates go to market materials such as presentations, videos, and whitepapers
- » Act as a technical liaison between Sales Team, Development and Technical Support
- » Initiates outbound calls as directed by the Sales Manager
- » Will assist Account Managers with the development of strategies
- » Other duties as assigned

## Job specifications

- » Ability to identify, qualify and solve difficult technical sales support problems
- » 18 months to 3 years of technical product support experience
- » Bachelor's degree or greater in Computer Science, Mathematics, or Science, or other technically related field
- » Experience in software development in C/C++ Javascript, Python
- » Possesses product knowledge of imagery software technology such as Esri, ENVI, Erdas and a good understanding of how imagery is integrated to GIS
- » Understanding of photogrammetry principles
- » A background in remote sensing is a strong advantage
- » Experience with IDL or ENVI programming is an added advantage
- » Familiar and comfortable with all supported computer environments and platforms (e.g. Windows, Mac, Linux)
- » Good oral and written communication skills. Strong interpersonal and customer focus skills

## How to apply

If you can see yourself as Esri Malaysia's Solution Engineer, then send us your resume, along with a cover letter addressing the selection criteria. Whilst we want to hear everything about you – please limit your cover letter to no more than two pages, and send to [stee@esrimalaysia.com.my](mailto:stee@esrimalaysia.com.my).

For more information regarding the role of Solution Engineer, please contact Sharon Tee, Human Resources, by phone on (03) 76295518.